

Between Horses & Humans:

The revenue and budget provided to TWCF are based on the January-December 2019 calendar year. Revenue in 2019 consisted of grants totaling \$17,000 from the Douglas County Community Grant Fund (\$10,000), the Lake Tahoe Visitors Authority (\$2,000), and the Reno Rodeo Community Grant Fund (\$5,000). Additional income was received from cash donations during our annual fundraiser and throughout the year from individuals, local companies and organizations, such as, Rotary and Sertoma. In 2019, cash donations from all sources totaled \$50,220. We earned an additional \$3,705 through the sale of BHH merchandise (T-shirts and calendars) for total revenue of \$70,925 in 2019.

Budget Expenditures are based on the expenses we incurred in the 2019 calendar year and are not expected to differ significantly in the July 2020-June 2021 fiscal year.

Equipment includes Equine Tack/Equipment (\$400), Equipment Rental (\$200), and Horse Shelter/Handicap Parking (\$1,600). Supplies and Materials are based on Office Supplies (\$600), Equine Supplies (non-food/non-medical) (\$600), and Equine Feed/Supplements/Medicines, which is the largest portion of Supplies and Materials coming in at \$4,200.

Telecommunications includes Telephone (\$260) and IT Support (\$800). Marketing and Advertising includes the printing of T-Shirts and Calendars (\$2,550), Fundraiser Expenses, such as, catering/decorating (\$4,500), Postage for mailings (\$600) and PayPal fees (\$220).

Contract Services consists of Accounting/CPA fees (\$2,100), Workshop Professionals fees (\$300), contract labor for Stall/Horse Care (\$12,000), and contract labor for Instructor fees (\$23,000). We have one instructor that is paid for each class taught. The Other category includes expenses associated with Equine Farrier (\$2,300), Equine Non-Medical Services (\$1,300), Veterinarian Expenses (\$3,400), Insurance (\$6,200), and Volunteer Appreciation Gifts (\$3,500).

All of the expenditures support our program for at-risk children. A Profit and Loss Statement and detailed Budget are available upon request.